# Mortgage Rates Guide for Intermediaries

Standard, Standard Plus & Specialist New Borrowing

Rates valid from 01 September 2025

We reserve the right to change or withdraw any of the mortgage products described in this document at any time. The rates shown indicate what may be offered, but the actual rate received may change depend on the circumstances. Please read the additional information below for each product carefully.

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#### Explaining the terms we use

#### Initial interest rate

This is the initial percentage rate we use to calculate the interest on the mortgage charged over an agreed period of time of the mortgage.

#### Follow on rate

This is the interest rate that will apply to the mortgage when the initial interest rate period ends.

#### Variable interest rate

When the initial interest rate ends, we'll calculate the interest on the mortgage using the Handelsbanken standard variable rate (HSVR). This rate changes over the term of the loan and is set by us.

#### **HSVR**

Stands for Handelsbanken standard variable rate.

#### Offset base rate tracker

The mortgage is linked with nominated Handelsbanken deposit and/or current account. Any money in those accounts offset the amount of interest we charge on the mortgage. Choosing to offset means this could reduce the amount of interest paid overall. Money offset on an interest-only mortgage, will reduce the monthly payments.

#### Overall cost for comparison

The Annual Percentage Rate of Charge (APRC) shows the annual cost of the mortgage and can be used to compare the cost of different mortgages.

The figure is based on:

- £100,000 borrowed over 25 years on a capital and interest repayment basis
- The interest rate and arrangement fee, shown on each type of mortgage
- The loan to value ratio, shown on each type of product
- A fixed rate booking fee (if applicable) outlined in the 'Additional information' sections

#### Arrangement fee

The fee we charge for setting up the mortgage.

#### Fixed rate booking fee

The fee we charge to secure a Fixed Rate Mortgage deal.

#### Overpayment allowance

Single part fixed rate mortgages allow overpayments each year equivalent to 10% of the outstanding balance of the mortgage. The amount under the allowance is calculated annually on the date the fixed rate period started. Additional payments during the fixed rate period will incur an early repayment charge if this is outside the 10% allowance. This overpayment feature is not available on multi-part mortgages.

#### Early repayment charge (ERC)

This is a charge if the mortgage is repaid in part or full within the early repayment period. The charges we apply are shown below.

There's no early repayment charge for tracker mortgages.

#### Single part mortgage

A single part mortgage usually means that the mortgage is repaid in one way only – for example on a capital and interest repayment basis or on an interest only repayment basis - or that a single interest rate applies to the whole mortgage. If a mortgage isn't described as a multi-part mortgage (or as a mortgage with more than one part) in the personalised mortgage illustration, then it's single part.

#### Our Sustainable Home Reward could pay your customer up to £1,000

If the Energy Performance Certificate (EPC) of your customer's property is A or B, their mortgage could be eligible for a Sustainable Home Reward of either £500 or £1,000.

It's available on single part mortgages that are either fixed rate or track the Bank of England base rate. Please see handelsbanken.co.uk/homereward for more information.

#### Useful to know

Our minimum mortgage size is £5,000.

There are three ways to repay the mortgage:

- Repayment To pay the amount borrowed along with some interest each month to fully repay the mortgage by the end of the term.
- Interest only During the term of the mortgage only payments to the interest, a suitable repayment plan needs to be in place to repay the mortgage at the end of the term.
- Mixed The option to combine these repayment methods.

We will only offer a mortgage if it is secured by a mortgage deed for properties in England or Wales or by a standard security for properties in Scotland. Residential property must be located in England, Wales or Scotland.

Handelsbanken is committed to conducting its business in a fair, honest and open manner and we ensure that we have appropriate product oversight and governance systems and controls in place to offer products that have been assessed as providing fair value to customers that are within the appropriate target market.

If you are looking to place an application with us, you will be given access to our Intermediary web page to see our fair value assessment, which is incorporated in our Broker Product Information Sheet

#### **Procuration fees for residential mortgages**

For residential mortgages we pay a procuration fee of 0.45% of the amount borrowed.

#### **Matrix Lending Criteria**

The criteria for the three different matrices as follows -

Standard - Customers must hit every criteria point to be eligible for the Standard matrix

- Maximum of 2 individual applicants
- Income used to assess affordability PAYE (including bonuses and commission) only
- Loan to income ratio less than 4.5 x
- Maximum loan to value of 75%
- Borrowing up to £2 million
- Standard security (see below for classification of standard security)

The following products are available on the Standard matrix - Fixed Rates, Standard Base Rate Tracker & Offset. This is for both capital & interest and interest only mortgage.

**Standard Plus** - If the customers meets **one or more** of the criteria points below then the Standard Plus matrix **must** be used

- 3 or more individual applicants or an application involving a trust
- Income used to assess affordability Any income source other than PAYE (including bonuses and commission) or multiple income sources
- Loan to income ratio 4.5 x or greater
- Loan to value between 75% and 85%
- Borrowing over £2 million
- Non-standard security (see below for classification of standard security)

The following products are available on the Standard Plus matrix - Fixed Rates, Standard Base Rate Tracker & Offset. This is for both capital & interest and interest only mortgages.

**Specialist** - If the customers requires any one of the following products then regardless of the criteria points above, the

Specialist matrix must be used

- Residential Development Loan (Self Build)
- Current Account Mortgage
- Foreign Currency Mortgage (all products)

**Standard security** is defined as an RMC secured by one property with all parties being on both the mortgage and registered as an owner of the property. The property is free from any unusual characteristics.

Non - Standard is any other form of ownership structure. The following are examples of non-standard security:

- Grade I and Grade II\* (star) listed buildings
- Mixed use property
- Unusual covenants that require investigation
- Agricultural ties
- Additional security

The Branch will confirm if the security is classified as standard or non-standard

### **Standard Mortgage Rate Guide**

#### **Handelsbanken Repayment Mortgages**

#### **Our fixed rates**

| For mortgages up to 60% LTV |                             |                                    |                    |                           |                      |                |  |  |
|-----------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |
| 2 Year Fixed                | 3.82%                       | 6.6%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 3 Year Fixed                | 3.99%                       | 6.3%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 4 Year Fixed                | 4.09%                       | 6.1%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 5 Year Fixed                | 3.89%                       | 5.8%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 10 Year Fixed               | 4.79%                       | 5.6%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |                                    |                    |                           |                      |                |  |  |
|-----------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |
| 2 Year Fixed                | 3.92%                       | 6.6%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 3 Year Fixed                | 4.09%                       | 6.4%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 4 Year Fixed                | 4.19%                       | 6.2%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 5 Year Fixed                | 3.99%                       | 5.9%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 10 Year Fixed               | 4.89%                       | 5.7%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |

#### **Additional information for Fixed Rate Mortgages**

#### Fixed rate booking fees

Fixed rate booking fees vary depending on the amount of the mortgage. The current fees are shown here.

|   | Fixed rate booking fee |
|---|------------------------|
| For mortgages up to £500,000              | £250.00                |
| For mortgages from £500,001 to £1,000,000 | £375.00                |
| For mortgages of 1,000,001 and over       | £500.00                |
|   |                        |

#### Early repayment charge

If the mortgage is repaid early, either in part or full, the following charge may be applied as a percentage of the mortgage balance as a fee. The current percentages are shown here.

|                    |          | Year Repaid |          |          |          |          |          |          |          |              |
|--------------------|----------|-------------|----------|----------|----------|----------|----------|----------|----------|--------------|
| Term of Fixed Rate | 1st Year | 2nd Year    | 3rd Year | 4th Year | 5th Year | 6th Year | 7th Year | 8th Year | 9th Year | 10th<br>Year |
| 2 Year Fixed Rate  | 2%       | 1%          | N/A          |
| 3 Year Fixed Rate  | 3%       | 2%          | 1%       | N/A          |
| 4 Year Fixed Rate  | 4%       | 3%          | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A      | N/A          |
| 5 Year Fixed Rate  | 5%       | 4%          | 3%       | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A          |
| 10 Year Fixed Rate | 10%      | 9%          | 8%       | 7%       | 6%       | 5%       | 4%       | 3%       | 2%       | 1%           |
|                    |          |             |          |          |          |          |          |          |          |              |

The early repayment charge doesn't apply when the mortgage comes to the end of its fixed rate and converts to a standard variable rate.

When the fixed rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99% The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage.

#### **Our tracker rates**

#### Please note:

- The Handelsbanken base rate is NOT linked to the Bank of England base rate
- The Handelsbanken base rate is currently 4.5%
- The Handelsbanken standard variable rate is currently 6.99%
- An Early Repayment Charge does not apply to our Tracker Rate Mortgages
- We can offer Bank of England Base Rate on selected tracker products
- The Bank of England Base Rate tracker is exclusive to single part mortgages

#### **Standard Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.75%                       | 0.25%                                       | 7.0%                               | £0              | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.61%                       | 0.11%                                       | 6.7%                               | £0              | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.61%                       | 0.11%                                       | 6.5%                               | £0              | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.61%                       | 0.11%                                       | 6.1%                               | £0              | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.85%                       | 0.35%                                       | 7.0%                               | £0              | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.71%                       | 0.21%                                       | 6.7%                               | £0              | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.71%                       | 0.21%                                       | 6.5%                               | £0              | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.71%                       | 0.21%                                       | 6.2%                               | £0              | No  | 6.99%          |  |  |

#### **Standard Bank of England Base Rate Tracker**

| For mortgages up to 60% LTV |  |       |      |    |    |       |  |  |
|-----------------------------|--|-------|------|----|----|-------|--|--|
| Mortgage type               | Initial % increase on Overall cost for Arrangement ERC Follo interest Bank of England comparison rate base rate (APRC) |       |      |    |    |       |  |  |
| 1 Year Tracker              | 4.70%  | 0.70% | 6.9% | £0 | No | 6.99% |  |  |
| 2 Year Tracker              | 4.25%  | 0.25% | 6.6% | £0 | No | 6.99% |  |  |
| 3 Year Tracker              | 4.50%  | 0.50% | 6.5% | £0 | No | 6.99% |  |  |
| 5 Year Tracker              | 4.60%  | 0.60% | 6.1% | £0 | No | 6.99% |  |  |

| For mortgages up to 75% LTV |                             |  |      |    |    |       |  |  |  |
|-----------------------------|-----------------------------|--|------|----|----|-------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | interest Bank of England comparison fee rate |      |    |    |       |  |  |  |
| 1 Year Tracker              | 4.80%                       | 0.80%  | 7.0% | £0 | No | 6.99% |  |  |  |
| 2 Year Tracker              | 4.35%                       | 0.35%  | 6.6% | £0 | No | 6.99% |  |  |  |
| 3 Year Tracker              | 4.60%                       | 0.60%  | 6.5% | £0 | No | 6.99% |  |  |  |
| 5 Year Tracker              | 4.70%                       | 0.70%  | 6.2% | £0 | No | 6.99% |  |  |  |

#### **Offset Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 2 Year Tracker              | 5.11%                       | 0.61%                                       | 6.8%                               | £0              | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.11%                       | 0.61%                                       | 6.6%                               | £0              | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.11%                       | 0.61%                                       | 6.3%                               | £0              | No  | 6.99%          |  |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 2 Year Tracker              | 5.21%                       | 0.71%                                       | 6.8%                               | £0              | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.21%                       | 0.71%                                       | 6.7%                               | £0              | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.21%                       | 0.71%                                       | 6.4%                               | £0              | No  | 6.99%          |  |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage. Please note, the Offset Tracker product is currently not available on a Bank of England Base Rate.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 85% LTV |                             |  |                                    |                 |     |  |  |  |  |
|-----------------------------|-----------------------------|--|------------------------------------|-----------------|-----|--|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC |  |  |  |  |
| <b>HSVR Term Product</b>    | 6.99%                       | 2.49%                                    | 7.2%                               | £0              | No  |  |  |  |  |



#### **Handelsbanken Interest Only Mortgages**

#### **Our fixed rates**

| For mortgages up to 60 | For mortgages up to 60% LTV |                                    |                    |                           |                      |                |  |  |  |
|------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |  |
| 2 Year Fixed           | 3.92%                       | 6.7%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |  |
| 3 Year Fixed           | 4.09%                       | 6.6%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |  |
| 4 Year Fixed           | 4.19%                       | 6.4%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |  |
| 5 Year Fixed           | 3.99%                       | 6.2%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |  |
| 10 Year Fixed          | 4.89%                       | 6.0%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |  |

| For mortgages up to 75% LTV |                             |                                    |                    |                           |                      |                |  |  |
|-----------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |
| 2 Year Fixed                | 4.02%                       | 6.7%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 3 Year Fixed                | 4.19%                       | 6.6%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 4 Year Fixed                | 4.29%                       | 6.4%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 5 Year Fixed                | 4.09%                       | 6.2%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |
| 10 Year Fixed               | 4.99%                       | 6.0%                               | £0                 | Yes                       | Yes                  | 6.99%          |  |  |

#### **Additional information for Fixed Rate Mortgages**

#### Fixed rate booking fees

Fixed rate booking fees vary depending on the amount of the mortgage. The current fees are shown here.

|   | Fixed rate booking fee |
|---|------------------------|
| For mortgages up to £500,000              | £250.00                |
| For mortgages from £500,001 to £1,000,000 | £375.00                |
| For mortgages of £1000,001 and over       | £500.00                |
|   |                        |

#### Early repayment charge

If the mortgage is repaid early, either in part or full, the following charge may be applied as a percentage of the mortgage balance as a fee. The current percentages are shown here.

|                    |          | Year Repaid |          |          |          |          |          |          |          |           |
|--------------------|----------|-------------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Term of Fixed Rate | 1st Year | 2nd Year    | 3rd Year | 4th Year | 5th Year | 6th Year | 7th Year | 8th Year | 9th Year | 10th Year |
| 2 Year Fixed Rate  | 2%       | 1%          | N/A       |
| 3 Year Fixed Rate  | 3%       | 2%          | 1%       | N/A       |
| 4 Year Fixed Rate  | 4%       | 3%          | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A      | N/A       |
| 5 Year Fixed Rate  | 5%       | 4%          | 3%       | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A       |
| 10 Year Fixed Rate | 10%      | 9%          | 8%       | 7%       | 6%       | 5%       | 4%       | 3%       | 2%       | 1%        |
|                    |          |             |          |          |          |          |          |          |          |           |

The early repayment charge doesn't apply when the mortgage comes to the end of its fixed rate and converts to a standard variable rate.

When the fixed rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate

#### **Our tracker rates**

#### Please note:

- The Handelsbanken base rate is NOT linked to the Bank of England base rate
- The Handelsbanken base rate is currently 4.5%
- The Handelsbanken standard variable rate is currently 6.99%
- An Early Repayment Charge does not apply to our Tracker Rate Mortgages
- We can offer Bank of England Base Rate on selected tracker products
- The Bank of England Base Rate tracker is exclusive to single part mortgages

#### **Standard Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.85%                       | 0.35%                                       | 7.0%                               | £0                 | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.71%                       | 0.21%                                       | 6.8%                               | £0                 | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.71%                       | 0.21%                                       | 6.7%                               | £0                 | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.71%                       | 0.21%                                       | 6.4%                               | £0                 | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.95%                       | 0.45%                                       | 7.0%                               | £0                 | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.81%                       | 0.31%                                       | 6.9%                               | £0                 | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.81%                       | 0.31%                                       | 6.7%                               | £0                 | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.81%                       | 0.31%                                       | 6.4%                               | £0                 | No  | 6.99%          |  |  |

#### **Standard Bank of England Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.80%                       | 0.80%   | 7.0%                               | £0                 | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.35%                       | 0.35%   | 6.8%                               | £0                 | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.60%                       | 0.60%   | 6.6%                               | £0                 | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.70%                       | 0.70%   | 6.4%                               | £0                 | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 4.90%                       | 0.90%   | 7.0%                               | £0                 | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.45%                       | 0.45%   | 6.8%                               | £0                 | No  | 6.99%          |  |  |
| 3 Year Tracker              | 4.70%                       | 0.70%   | 6.7%                               | £0                 | No  | 6.99%          |  |  |
| 5 Year Tracker              | 4.80%                       | 0.80%   | 6.4%                               | £0                 | No  | 6.99%          |  |  |

#### **Offset Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 2 Year Tracker              | 5.21%                       | 0.71%                                       | 6.9%                               | £0              | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.21%                       | 0.71%                                       | 6.8%                               | £0              | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.21%                       | 0.71%                                       | 6.6%                               | £0              | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                  |                                |                             |                 |     |                |  |  |
|-----------------------------|------------------|--------------------------------|-----------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial interest | % increase on<br>Handelsbanken | Overall cost for comparison | Arrangement fee | ERC | Follow on rate |  |  |
|                             | rate             | base rate                      | (APRC)                      |                 |     |                |  |  |
| 2 Year Tracker              | 5.31%            | 0.81%                          | 6.9%                        | £0              | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.31%            | 0.81%                          | 6.8%                        | £0              | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.31%            | 0.81%                          | 6.6%                        | £0              | No  | 6.99%          |  |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage. Please note, the Offset Tracker product is currently not available on a Bank of England Base Rate.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 85% LTV |                     |  |                                    |                 |     |  |  |
|-----------------------------|---------------------|--|------------------------------------|-----------------|-----|--|--|
| Mortgage type               | Initial<br>interest | % increase on<br>Handelsbanken base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC |  |  |
| UK Term HSVR                | 6.99%               | 2.49%                                    | 7.2%                               | £0              | No  |  |  |

#### Other possible fees on our mortgages

Any additional fees will be detailed in the personal mortgage illustration.

| Types of fee            |   | Amount  |
|-------------------------|---|---------|
| CHAPS fee               | Paid when you request a CHAPS transfer.                                 | £20.00  |
| Additional security fee | The fee for administering an extra security on your mortgage.           | £199.00 |
| Product switching fee   | The fee we charge when you change from one type of mortgage to another. | £150.00 |

### **Standard Plus Mortgage Rate Guide**

#### **Handelsbanken Repayment Mortgages**

#### **Our fixed rates**

| For mortgages up to 60% LTV |                             |                                    |                    |                           |                      |                |  |  |
|-----------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |
| 2 Year Fixed                | 4.32%                       | 6.8%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |
| 3 Year Fixed                | 4.49%                       | 6.6%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |
| 4 Year Fixed                | 4.59%                       | 6.4%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |
| 5 Year Fixed                | 4.39%                       | 6.1%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |
| 10 Year Fixed               | 5.29%                       | 6.0%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |                                    |                    |                           |                      |                |  |  |  |
|-----------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |  |
| 2 Year Fixed                | 4.42%                       | 6.8%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 3 Year Fixed                | 4.59%                       | 6.6%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 4 Year Fixed                | 4.69%                       | 6.4%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 5 Year Fixed                | 4.49%                       | 6.2%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 10 Year Fixed               | 5.39%                       | 6.1%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |

| For mortgages up to 85 | For mortgages up to 85% LTV |                                    |                    |                           |                      |                |  |  |  |  |
|------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |  |  |
| 2 Year Fixed           | 4.57%                       | 6.8%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |  |
| 3 Year Fixed           | 4.74%                       | 6.6%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |  |
| 4 Year Fixed           | 4.84%                       | 6.5%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |  |
| 5 Year Fixed           | 4.64%                       | 6.2%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |  |
| 10 Year Fixed          | 5.54%                       | 6.2%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |  |

#### **Additional information for Fixed Rate Mortgages**

#### Fixed rate booking fees

Fixed rate booking fees vary depending on the amount of the mortgage. The current fees are shown here.

|   | Fixed rate booking fee |
|---|------------------------|
| For mortgages up to £500,000              | £250.00                |
| For mortgages from £500,001 to £1,000,000 | £375.00                |
| For mortgages of 1,000,001 and over       | £500.00                |
|   |                        |

#### Early repayment charge

If the mortgage is repaid early, either in part or full, the following charge may be applied as a percentage of the mortgage balance as a fee. The current percentages are shown here.

|                    |          | Year Repaid |          |          |          |          |          |          |          |              |
|--------------------|----------|-------------|----------|----------|----------|----------|----------|----------|----------|--------------|
| Term of Fixed Rate | 1st Year | 2nd Year    | 3rd Year | 4th Year | 5th Year | 6th Year | 7th Year | 8th Year | 9th Year | 10th<br>Year |
| 2 Year Fixed Rate  | 2%       | 1%          | N/A          |
| 3 Year Fixed Rate  | 3%       | 2%          | 1%       | N/A          |
| 4 Year Fixed Rate  | 4%       | 3%          | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A      | N/A          |
| 5 Year Fixed Rate  | 5%       | 4%          | 3%       | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A          |
| 10 Year Fixed Rate | 10%      | 9%          | 8%       | 7%       | 6%       | 5%       | 4%       | 3%       | 2%       | 1%           |
|                    |          |             |          |          |          |          |          |          |          |              |

The early repayment charge doesn't apply when the mortgage comes to the end of its fixed rate and converts to a standard variable rate.

When the fixed rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage.

#### **Our tracker rates**

Please note:

- The Handelsbanken base rate is NOT linked to the Bank of England base rate
- The Handelsbanken base rate is currently 4.5%
- The Handelsbanken standard variable rate is currently 6.99%
- An Early Repayment Charge does not apply to our Tracker Rate Mortgages
- We can offer Bank of England Base Rate on selected tracker products
- The Bank of England Base Rate tracker is exclusive to single part mortgages

#### **Standard Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 5.25%                       | 0.75%                                       | 7.1%                               | £999            | No  | 6.99%          |  |  |
| 2 Year Tracker              | 5.11%                       | 0.61%                                       | 6.9%                               | £999            | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.11%                       | 0.61%                                       | 6.7%                               | £999            | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.11%                       | 0.61%                                       | 6.5%                               | £999            | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 1 Year Tracker              | 5.35%                       | 0.85%                                       | 7.1%                               | £999            | No  | 6.99%          |  |  |  |
| 2 Year Tracker              | 5.21%                       | 0.71%                                       | 6.9%                               | £999            | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.21%                       | 0.71%                                       | 6.8%                               | £999            | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.21%                       | 0.71%                                       | 6.5%                               | £999            | No  | 6.99%          |  |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 5.50%                       | 1.00%                                       | 7.2%                               | £999            | No  | 6.99%          |  |  |
| 2 Year Tracker              | 5.36%                       | 0.86%                                       | 7.0%                               | £999            | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.36%                       | 0.86%                                       | 6.8%                               | £999            | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.36%                       | 0.86%                                       | 6.6%                               | £999            | No  | 6.99%          |  |  |

#### **Standard Bank of England Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 1 Year Tracker              | 5.20%                       | 1.20%   | 7.1%                               | £999            | No  | 6.99%          |  |  |  |
| 2 Year Tracker              | 4.75%                       | 0.75%   | 6.8%                               | £999            | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.00%                       | 1.00%   | 6.7%                               | £999            | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.10%                       | 1.10%   | 6.4%                               | £999            | No  | 6.99%          |  |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 1 Year Tracker              | 5.30%                       | 1.30%   | 7.1%                               | £999            | No  | 6.99%          |  |  |  |
| 2 Year Tracker              | 4.85%                       | 0.85%   | 6.9%                               | £999            | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.10%                       | 1.10%   | 6.7%                               | £999            | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.20%                       | 1.20%   | 6.5%                               | £999            | No  | 6.99%          |  |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 1 Year Tracker              | 5.45%                       | 1.45%   | 7.2%                               | £999            | No  | 6.99%          |  |  |  |
| 2 Year Tracker              | 5.00%                       | 1.00%   | 6.9%                               | £999            | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.25%                       | 1.25%   | 6.8%                               | £999            | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.35%                       | 1.35%   | 6.6%                               | £999            | No  | 6.99%          |  |  |  |

#### **Offset Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 2 Year Tracker              | 5.61%                       | 1.11%                                       | 7.1%                               | £1,499          | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 5.61%                       | 1.11%                                       | 7.0%                               | £1,499          | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 5.61%                       | 1.11%                                       | 6.7%                               | £1,499          | No  | 6.99%          |  |  |  |

| For mortgages up to 75% LTV |                  |                            |                      |             |     |           |  |  |  |
|-----------------------------|------------------|----------------------------|----------------------|-------------|-----|-----------|--|--|--|
| Mortgage type               | Initial          | % increase on              | Overall cost for     | Arrangement | ERC | Follow on |  |  |  |
|                             | interest<br>rate | Handelsbanken<br>base rate | comparison<br>(APRC) | fee         |     | rate      |  |  |  |
| 2 Year Tracker              | 5.71%            | 1.21%                      | 7.1%                 | £1,499      | No  | 6.99%     |  |  |  |
| 3 Year Tracker              | 5.71%            | 1.21%                      | 7.0%                 | £1,499      | No  | 6.99%     |  |  |  |
| 5 Year Tracker              | 5.71%            | 1.21%                      | 6.8%                 | £1,499      | No  | 6.99%     |  |  |  |

| For mortgages up to 85% LTV |                     |                                |                             |                 |     |                |  |  |
|-----------------------------|---------------------|--------------------------------|-----------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest | % increase on<br>Handelsbanken | Overall cost for comparison | Arrangement fee | ERC | Follow on rate |  |  |
|                             | rate                | base rate                      | (APRC)                      |                 |     |                |  |  |
| 2 Year Tracker              | 5.86%               | 1.36%                          | 7.1%                        | £1,499          | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.86%               | 1.36%                          | 7.0%                        | £1,499          | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.86%               | 1.36%                          | 6.9%                        | £1,499          | No  | 6.99%          |  |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage. Please note, the Offset Tracker product is currently not available on a Bank of England Base Rate.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 85% LTV |   |       |      |    |    |  |  |  |
|-----------------------------|---|-------|------|----|----|--|--|--|
| Mortgage type               | Mortgage type Initial % increase on Overall cost for Arrangement ERC interest Handelsbanken base rate comparison (APRC) fee |       |      |    |    |  |  |  |
| <b>HSVR Term Product</b>    | 6.99%   | 2.49% | 7.2% | £0 | No |  |  |  |



#### **Handelsbanken Interest Only Mortgages**

#### **Our fixed rates**

| For mortgages up to 60 | For mortgages up to 60% LTV |                                    |                    |                           |                      |                |  |  |  |
|------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |  |
| 2 Year Fixed           | 4.42%                       | 6.9%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 3 Year Fixed           | 4.59%                       | 6.7%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 4 Year Fixed           | 4.69%                       | 6.6%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 5 Year Fixed           | 4.49%                       | 6.4%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 10 Year Fixed          | 5.39%                       | 6.3%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |

| For mortgages up to 75 | For mortgages up to 75% LTV |                                    |                    |                           |                      |                |  |  |  |
|------------------------|-----------------------------|------------------------------------|--------------------|---------------------------|----------------------|----------------|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate<br>booking fee | ERC % shown<br>below | Follow on rate |  |  |  |
| 2 Year Fixed           | 4.52%                       | 6.9%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 3 Year Fixed           | 4.69%                       | 6.8%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 4 Year Fixed           | 4.79%                       | 6.6%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 5 Year Fixed           | 4.59%                       | 6.4%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |
| 10 Year Fixed          | 5.49%                       | 6.4%                               | £799               | Yes                       | Yes                  | 6.99%          |  |  |  |

| For mortgages up to 85 | or mortgages up to 85% LTV  |                                    |                    |                        |                      |                |  |  |  |  |
|------------------------|-----------------------------|------------------------------------|--------------------|------------------------|----------------------|----------------|--|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | Overall cost for comparison (APRC) | Arrangement<br>fee | Fixed rate booking fee | ERC % shown<br>below | Follow on rate |  |  |  |  |
| 2 Year Fixed           | 4.67%                       | 6.9%                               | £799               | Yes                    | Yes                  | 6.99%          |  |  |  |  |
| 3 Year Fixed           | 4.84%                       | 6.8%                               | £799               | Yes                    | Yes                  | 6.99%          |  |  |  |  |
| 4 Year Fixed           | 4.94%                       | 6.7%                               | £799               | Yes                    | Yes                  | 6.99%          |  |  |  |  |
| 5 Year Fixed           | 4.74%                       | 6.5%                               | £799               | Yes                    | Yes                  | 6.99%          |  |  |  |  |
| 10 Year Fixed          | 5.64%                       | 6.5%                               | £799               | Yes                    | Yes                  | 6.99%          |  |  |  |  |

#### **Additional information for Fixed Rate Mortgages**

#### Fixed rate booking fees

Fixed rate booking fees vary depending on the amount of the mortgage. The current fees are shown here.

|   | Fixed rate booking fee |
|---|------------------------|
| For mortgages up to £500,000              | £250.00                |
| For mortgages from £500,001 to £1,000,000 | £375.00                |
| For mortgages of 1,000,001 and over       | £500.00                |
|   |                        |

#### Early repayment charge

If the mortgage is repaid early, either in part or full, the following charge may be applied as a percentage of the mortgage balance as a fee. The current percentages are shown here.

|                    |          | Year Repaid |          |          |          |          |          |          |          |           |
|--------------------|----------|-------------|----------|----------|----------|----------|----------|----------|----------|-----------|
| Term of Fixed Rate | 1st Year | 2nd Year    | 3rd Year | 4th Year | 5th Year | 6th Year | 7th Year | 8th Year | 9th Year | 10th Year |
| 2 Year Fixed Rate  | 2%       | 1%          | N/A       |
| 3 Year Fixed Rate  | 3%       | 2%          | 1%       | N/A       |
| 4 Year Fixed Rate  | 4%       | 3%          | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A      | N/A       |
| 5 Year Fixed Rate  | 5%       | 4%          | 3%       | 2%       | 1%       | N/A      | N/A      | N/A      | N/A      | N/A       |
| 10 Year Fixed Rate | 10%      | 9%          | 8%       | 7%       | 6%       | 5%       | 4%       | 3%       | 2%       | 1%        |
|                    |          |             |          |          |          |          |          |          |          |           |

The early repayment charge doesn't apply when the mortgage comes to the end of its fixed rate and converts to a standard variable rate.

When the fixed rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage.

#### Our tracker rates

#### Please note:

- The Handelsbanken base rate is NOT linked to the Bank of England base rate
- The Handelsbanken base rate is currently 4.5%
- The Handelsbanken standard variable rate is currently 6.99%
- An Early Repayment Charge does not apply to our Tracker Rate Mortgages
- We can offer Bank of England Base Rate on selected tracker products
- The Bank of England Base Rate tracker is exclusive to single part mortgages

#### **Standard Base Rate Tracker**

| For mortgages up to 60 | For mortgages up to 60% LTV |   |                                    |                    |     |                |  |  |  |
|------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|--|
| Mortgage type          | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |  |
| 1 Year Tracker         | 5.35%                       | 0.85%                                       | 7.2%                               | £999               | No  | 6.99%          |  |  |  |
| 2 Year Tracker         | 5.21%                       | 0.71%                                       | 7.0%                               | £999               | No  | 6.99%          |  |  |  |
| 3 Year Tracker         | 5.21%                       | 0.71%                                       | 6.9%                               | £999               | No  | 6.99%          |  |  |  |
| 5 Year Tracker         | 5.21%                       | 0.71%                                       | 6.6%                               | £999               | No  | 6.99%          |  |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 5.45%                       | 0.95%                                       | 7.2%                               | £999               | No  | 6.99%          |  |  |
| 2 Year Tracker              | 5.31%                       | 0.81%                                       | 7.0%                               | £999               | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.31%                       | 0.81%                                       | 6.9%                               | £999               | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.31%                       | 0.81%                                       | 6.7%                               | £999               | No  | 6.99%          |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                    |     |                |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |
| 1 Year Tracker              | 5.60%                       | 1.10%                                       | 7.2%                               | £999               | No  | 6.99%          |  |
| 2 Year Tracker              | 5.46%                       | 0.96%                                       | 7.0%                               | £999               | No  | 6.99%          |  |
| 3 Year Tracker              | 5.46%                       | 0.96%                                       | 6.9%                               | £999               | No  | 6.99%          |  |
| 5 Year Tracker              | 5.46%                       | 0.96%                                       | 6.7%                               | £999               | No  | 6.99%          |  |

#### **Standard Bank of England Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 5.30%                       | 1.30%   | 7.2%                               | £999               | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.85%                       | 0.85%   | 6.9%                               | £999               | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.10%                       | 1.10%   | 6.8%                               | £999               | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.20%                       | 1.20%   | 6.6%                               | £999               | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                    |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 5.40%                       | 1.40%   | 7.2%                               | £999               | No  | 6.99%          |  |  |
| 2 Year Tracker              | 4.95%                       | 0.95%   | 7.0%                               | £999               | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.20%                       | 1.20%   | 6.9%                               | £999               | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.30%                       | 1.30%   | 6.7%                               | £999               | No  | 6.99%          |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                    |     |                |
|-----------------------------|-----------------------------|---|------------------------------------|--------------------|-----|----------------|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Bank of England<br>base rate | Overall cost for comparison (APRC) | Arrangement<br>Fee | ERC | Follow on rate |
| 1 Year Tracker              | 5.55%                       | 1.55%   | 7.2%                               | £999               | No  | 6.99%          |
| 2 Year Tracker              | 5.10%                       | 1.10%   | 7.0%                               | £999               | No  | 6.99%          |
| 3 Year Tracker              | 5.35%                       | 1.35%   | 6.9%                               | £999               | No  | 6.99%          |
| 5 Year Tracker              | 5.45%                       | 1.45%   | 6.7%                               | £999               | No  | 6.99%          |

#### **Offset Base Rate Tracker**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 2 Year Tracker              | 5.71%                       | 1.21%                                       | 7.1%                               | £1,499          | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.71%                       | 1.21%                                       | 7.0%                               | £1,499          | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.71%                       | 1.21%                                       | 6.9%                               | £1,499          | No  | 6.99%          |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 2 Year Tracker              | 5.81%                       | 1.31%                                       | 7.2%                               | £1,499          | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.81%                       | 1.31%                                       | 7.1%                               | £1,499          | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.81%                       | 1.31%                                       | 6.9%                               | £1,499          | No  | 6.99%          |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 2 Year Tracker              | 5.96%                       | 1.46%                                       | 7.2%                               | £1,499          | No  | 6.99%          |  |  |
| 3 Year Tracker              | 5.96%                       | 1.46%                                       | 7.1%                               | £1,499          | No  | 6.99%          |  |  |
| 5 Year Tracker              | 5.96%                       | 1.46%                                       | 7.0%                               | £1,499          | No  | 6.99%          |  |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage.

Please note, the Offset Tracker product is currently not available on a Bank of England Base Rate.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 85% LTV |                  |  |                                    |                 |       |  |  |  |
|-----------------------------|------------------|--|------------------------------------|-----------------|-------|--|--|--|
| Mortgage type               | Initial interest | % increase on<br>Handelsbanken base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC   |  |  |  |
| Lifetime HSVR               | 6.99%            | 2.49%                                    | 7.2%                               | £0              | 6.99% |  |  |  |

#### Other possible fees on our mortgages

Any additional fees will be detailed in the personal mortgage illustration.

| Types of fee            |   | Amount  |
|-------------------------|---|---------|
| CHAPS fee               | Paid when you request a CHAPS transfer.                                 | £20.00  |
| Additional security fee | The fee for administering an extra security on your mortgage.           | £199.00 |
| Product switching fee   | The fee we charge when you change from one type of mortgage to another. | £150.00 |

## Handelsbanken Specialist Mortgage Rate Guide

#### **Handelsbanken Repayment Mortgages**

#### **Foreign Currency Mortgages**

Foreign Currency Mortgages will be held in Sterling and are only available to UK residents. The mortgage must be secured against a UK property, but the income and/or asset used to repay the mortgage can be denominated in one or more of the following currencies:

- Danish Krone
- Euros
- Norwegian Krone
- Swedish Krona
- US Dollars

A Foreign Currency Mortgage can be one of the following products:

- Base Rate Tracker Mortgage
- Base Rate Offset Mortgage

Foreign Currency Mortgages are not available for Residential Development or on Standard Variable and Discount Rate Mortgage products.

We also apply certain other restrictions to our lending:

- A standard maximum Loan to Value (LTV) of 60%
- A standard maximum Loan to Income (LTI) ratio of 4 x income
- We will use 80% of the value of any income and/or asset in an acceptable currency other
  than sterling to assess the affordability of the mortgage. This is in case the value of the
  chosen currency moves against sterling and makes it more difficult for the customer to
  repay the mortgage.

#### Foreign Currency Mortgage - Standard Base Rate Tracker

| For mortgages up to 60% LTV |                       |   |                                    |                 |     |                   |  |  |  |
|-----------------------------|-----------------------|---|------------------------------------|-----------------|-----|-------------------|--|--|--|
| Mortgage type               | Initial interest rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on<br>rate |  |  |  |
| 1 Year Tracker              | 6.75%                 | 2.25%                                       | 7.4%                               | £1,999          | No  | 6.99%             |  |  |  |
| 2 Year Tracker              | 6.61%                 | 2.11%                                       | 7.4%                               | £1,999          | No  | 6.99%             |  |  |  |
| 3 Year Tracker              | 6.61%                 | 2.11%                                       | 7.3%                               | £1,999          | No  | 6.99%             |  |  |  |
| 5 Year Tracker              | 6.61%                 | 2.11%                                       | 7.3%                               | £1,999          | No  | 6.99%             |  |  |  |

#### Foreign Currency Mortgage - Offset Base Rate Tracker

| For mortgages up to 60% LTV |                       |   |                                    |                 |     |                |  |  |  |
|-----------------------------|-----------------------|---|------------------------------------|-----------------|-----|----------------|--|--|--|
| Mortgage type               | Initial interest rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |  |
| 2 Year Tracker              | 6.98%                 | 2.48%                                       | 7.5%                               | £1,999          | No  | 6.99%          |  |  |  |
| 3 Year Tracker              | 6.98%                 | 2.48%                                       | 7.5%                               | £1,999          | No  | 6.99%          |  |  |  |
| 5 Year Tracker              | 6.98%                 | 2.48%                                       | 7.5%                               | £1,999          | No  | 6.99%          |  |  |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of the mortgage.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 60% LTV |                          |                                |                  |                 |     |
|-----------------------------|--------------------------|--------------------------------|------------------|-----------------|-----|
| Mortgage type               | Initial interest<br>rate | % increase on<br>Handelsbanken | Overall cost for | Arrangement fee | ERC |
| HSVR Term Product           | 6.99%                    | 2.49%                          | 7.2%             | £0              | No  |



#### **Handelsbanken Interest Only Mortgages**

#### **Residential Development Loan**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                   |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|-------------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on<br>rate |  |  |
| 1 Year Tracker              | 6.60%                       | 2.10%                                       | 7.4%                               | £1,999          | No  | 6.99%             |  |  |
| 2 Year Tracker              | 6.46%                       | 1.96%                                       | 7.3%                               | £1,999          | No  | 6.99%             |  |  |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 6.70%                       | 2.20%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |  |
| 2 Year Tracker              | 6.56%                       | 2.06%                                       | 7.3%                               | £1,999          | No  | 6.99%          |  |  |

| For mortgages up to 85% LTV |                             |   |                                    |                 |     |                |  |  |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|--|--|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |  |
| 1 Year Tracker              | 6.85%                       | 2.35%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |  |
| 2 Year Tracker              | 6.71%                       | 2.21%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |  |

#### **Additional information for Residential Development Loans**

- The mortgage must be held for at least one year in addition to any initial rate period on the mortgage.
- During the initial rate period, the repayments will be interest only.
- The mortgage funds will be released in stages as the build progresses.

#### **Current Account Mortgage**

| For mortgages up to 60% LTV |                             |   |                                    |                 |     |                |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |
| 2 Year Tracker              | 5.71%                       | 1.21%                                       | 7.2%                               | £1,799          | No  | 6.99%          |
| 3 Year Tracker              | 5.71%                       | 1.21%                                       | 7.1%                               | £1,799          | No  | 6.99%          |
| 5 Year Tracker              | 5.71%                       | 1.21%                                       | 6.9%                               | £1,799          | No  | 6.99%          |

| For mortgages up to 75% LTV |                             |   |                                    |                 |     |                |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |
| 2 Year Tracker              | 5.81%                       | 1.31%                                       | 7.2%                               | £1,799          | No  | 6.99%          |
| 3 Year Tracker              | 5.81%                       | 1.31%                                       | 7.1%                               | £1,799          | No  | 6.99%          |
| 5 Year Tracker              | 5.81%                       | 1.31%                                       | 6.9%                               | £1,799          | No  | 6.99%          |

| For mortgages up to 85% LTV |                             |   |                                    |                 |     |                |
|-----------------------------|-----------------------------|---|------------------------------------|-----------------|-----|----------------|
| Mortgage type               | Initial<br>interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |
| 2 Year Tracker              | 5.96%                       | 1.46%                                       | 7.2%                               | £1,799          | No  | 6.99%          |
| 3 Year Tracker              | 5.96%                       | 1.46%                                       | 7.1%                               | £1,799          | No  | 6.99%          |
| 5 Year Tracker              | 5.96%                       | 1.46%                                       | 7.0%                               | £1,799          | No  | 6.99%          |

#### **Additional information for Current Account Mortgages**

There is an annual arrangement fee of £999.00 on the anniversary of the date the mortgage was drawn down.

#### **Foreign Currency Mortgages**

Foreign Currency Mortgages will be held in Sterling and are only available to UK residents. The mortgage must be secured against a UK property, but the income and/or asset used to repay the mortgage can be denominated in one or more of the following currencies:

- Danish Krone
- Euros
- Norwegian Krone
- Swedish Krona
- US Dollars

A Foreign Currency Mortgage can be one of the following products:

- Base Rate Tracker Mortgage
- Base Rate Offset Mortgage

Foreign Currency Mortgages are not available for Residential Development or on Standard Variable and Discount Rate Mortgage products.

We also apply certain other restrictions to our lending:

- A standard maximum Loan to Value (LTV) of 60%
- A standard maximum Loan to Income (LTI) ratio of 4 x income
- We will use 80% of the value of any income and/or asset in an acceptable currency other than sterling to assess the affordability of the mortgage. This is in case the value of the chosen currency moves against sterling and makes it more difficult for the customer to repay the mortgage.

#### <u>Foreign Currency Mortgage – Standard Base Rate Tracker</u>

| For mortgages up to 60% LTV |                       |   |                                    |                 |     |                |  |
|-----------------------------|-----------------------|---|------------------------------------|-----------------|-----|----------------|--|
| Mortgage type               | Initial interest rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |
| 1 Year Tracker              | 6.85%                 | 2.35%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |
| 2 Year Tracker              | 6.71%                 | 2.21%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |
| 3 Year Tracker              | 6.71%                 | 2.21%                                       | 7.3%                               | £1,999          | No  | 6.99%          |  |
| 5 Year Tracker              | 6.71%                 | 2.21%                                       | 7.3%                               | £1,999          | No  | 6.99%          |  |

#### <u>Foreign Currency Mortgage – Offset Base Rate Tracker</u>

| For mortgages up to 60% LTV |                       |   |                                    |                 |     |                |  |
|-----------------------------|-----------------------|---|------------------------------------|-----------------|-----|----------------|--|
| Mortgage type               | Initial interest rate | % increase on<br>Handelsbanken<br>base rate | Overall cost for comparison (APRC) | Arrangement fee | ERC | Follow on rate |  |
| 2 Year Tracker              | 6.98%                 | 2.48%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |
| 3 Year Tracker              | 6.98%                 | 2.48%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |
| 5 Year Tracker              | 6.98%                 | 2.48%                                       | 7.4%                               | £1,999          | No  | 6.99%          |  |

When the tracker rate has ended, the mortgage will convert to the Handelsbanken standard variable rate, which is currently 6.99%. The Handelsbanken standard variable rate can also be used as the interest rate for the remainder of your mortgage.

#### **Handelsbanken Standard Variable Rate Tracker**

| For mortgages up to 60% LTV |                          |   |   |                    |     |
|-----------------------------|--------------------------|---|---|--------------------|-----|
| Mortgage type               | Initial interest<br>rate | % increase on<br>Handelsbanken<br>base rate | Overall cost<br>for<br>comparison<br>(APRC) | Arrangement<br>fee | ERC |
| HSVR Term Product           | 6.99%                    | 2.49%                                       | 7.2%  | £0                 | No  |

#### Other possible fees on our mortgages

Any additional fees will be detailed in the personal mortgage illustration.

| Type of fee             |   | Amount  |
|-------------------------|---|---------|
| CHAPS fee               | Paid when you request a CHAPS transfer.                                 | £20.00  |
| Additional security fee | The fee for administering an extra security on your mortgage.           | £199.00 |
| Product switching fee   | The fee we charge when you change from one type of mortgage to another. | £150.00 |